

## INDIA NON JUDICIAL

## **Government of Karnataka**

Rs. 200

#### e-Stamp

IN-KA89314951890528S Certificate No. 27-Jul-2020 12:17 PM Certificate Issued Date NONACC (FI)/ kacrsfl08/ BOMMANAHALLI1/ KA-BA Account Reference SUBIN-KAKACRSFL0880670305859997S Unique Doc. Reference TRANSIT LEARNING Purchased by Article 12 Bond **Description of Document** MEMORANDUM OF UNDERSTANDING Description Consideration Price (Rs.) 0 . (Zero) TRANSIT LEARNING First Party ST FRANCIS DE SALES COLLEGE Second Party Stamp Duty Paid By TRANSIT LEARNING Stamp Duty Amount(Rs.) 200 (Two Hundred only) र्यमव जयत For Sree Kaamadhenu Credit Co-op. Society Limited Please write or type below this line

# Memorandum of Understanding (MOU)

This agreement is made and executed on the 20th day of July 2020 between;

TRANSIT LEARNING, (Franchisee for Aptech Aviation Academy, HSR Layout) a company incorporated under Companies Act, 2013, having its registered office at #2633, Liss Arcade, 2nd Floor, 27th Main, Sector 1, HSR Layout, Bangalore 560102 represented by its Director Mr. Zaheesh Moideen, hereinafter referred to as the "Transit Learning" (Which expression shall

#### Statutory Alert:

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unless repugnant to the context or meaning thereof shall deem to mean and include its liquidators, heirs, representative, administrators, executors, successors and assigns)

#### AND

**ST. Francis De Sales College**, having its registered office at NH 44, Electronic City, Bengaluru, Karnataka 560100, represented by its Principal **Dr. (Fr.) Roy P K**, hereinafter referred to as the **"SFS College"** (Which expression shall unless repugnant to the context or meaning thereof shall deem to mean and include its liquidators, heirs, representative, administrators, executors, successors and assigns).

It has been decided between the parties to this agreement that the **TRANSIT LEARNING** shall provide vocational/skill training (subject/courses structure as mentioned in "Annexure A") to students of SFS College and SFS College shall provide necessary infrastructure facilities to impart training to candidates.

# The TRANSIT LEARNING and the SFS College hereby agree to associate themselves towards delivering services as per the scope defined below:

- 1. That the **TRANSIT LEARNING** will provide skill training (subject/courses structure as mentioned in "Annexure A") to the students of the SFS College who are interested and registered.
- 2. SFS College has approved the **TRANSIT LEARNING** to charge as course fee to each of the student enrolled.

#### Travel & Tourism:

Year	Cost Per Semester	Cost Per Year	
3 <sup>rd</sup> Year (5 <sup>th</sup> & 6 <sup>th</sup> Semester)	Rs. 14750 per semester	Rs. 29500	
	TOTAL COST	Rs. 29500	

Note: The above costing includes the GST at 18%

#### Aviation:

Year	Cost Per Semester	Cost Per Year Rs. 49000	
3 <sup>rd</sup> Year (5 <sup>th</sup> & 6 <sup>th</sup> Semester)	Rs. 24500 per semester		
	TOTAL COST	Rs. 49000	

Note: The above costing includes the GST at 18%

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- 3. <u>**TERMS OF PAYMENT</u>**: As the fees is collected by **TRANSIT LEARNING**, the Infrastructure/Institutional cost of 15% must be paid to SFS College by the end of the course completion every semester.</u>
- 4. <u>FEES</u>: The fee will be collected by **TRANSIT LEARNING** and receipts will be issued accordingly. Any number of students enroll to the course by making the full fee payment, must be considered for classes.
- 5. <u>BATCH SIZE</u>: SFS College will not be responsible in assuring the number of students enrolling for the program. TRANSIT LEARNING can have their staff in our college premises to explain the specialties of the course & counsel the students for the course accordingly.

St.Francis de Sales College Eletronics City Post, Bengaluru - 560 100

- 6. <u>PLACEMENT</u>: Students who take the entire course & complete the certification process will be assisted with placement opportunities pertaining to the relevant industry.
- <u>RESPONSIBILITIES OF THE SFS COLLEGE</u>: SFS College shall provide necessary infrastructure required to conduct training sessions by TRANSIT LEARNING within SFS College premises which includes;
  - Independent computers to all trainees (not more than 100 computers at a time)
  - Projector facility in the classroom

## 8. SPECIAL TERMS

- The program details sent by **TRANSIT LEARNING** will be shared with the students during the admission process. Students are free to enrol in any program that interests them.
- Ensure the students are told clearly about the fees, duration of the course, internship, class timings etc., and fees once paid will not be refunded, even if the student cancels the admission in the College or discontinues from the programme offered by **TRANSIT LEARNING**.
- **TRANSIT LEARNING** agrees that it will submit copies of all materials, written or electronically made (such as, but not limited to, videos, tapes, Internet home-pages etc.) that represent the College or bear the College's name or logo to the College's approved representative.
- **TRANSIT LEARNING** is not authorized to and shall not accept payments from students other than that is clearly agreed upon and mentioned in this MoU without the written permission form the Principal. Students shall make all payments directly to **TRANSIT LEARNING and TRANSIT LEARNING** will issue their receipt for all the payment received.
- **TRANSIT LEARNING** shall not make any payment to any employ of the College or to anyone for any favors or assistance received in executing this MoU, either in Cash or in kind without the written permission of the Principal.
- SFS College will not guarantee any number of students for the training program. However TRANSIT LEARNING can advertise their courses using standees, banners, etc.,
- **TRANSIT LEARNING** should make sure that they employ their personals (or compensate the employees of the college) during their hours of training, fees collection, etc. Any employee of the college can be utilized by **TRANSIT LEARNING** only with the written permission of the Principal.
- The fees will be collected by **TRANSIT LEARNING** through online/offline payment. The college will not take the responsibility of collecting the fees.
- The training sessions/classes can be conducted only between 02:30pm to 05:30pm (Monday to Saturday) or on public holidays from 10am to 4 pm in the college premises.
- If the training sessions/classes are conducted online only on unavoidable circumstances **TRANSIT LEARNING** will need to ensure the entire process is managed end to end by themselves.

St.Francis de Sales College ST.Francis de Sales Vulleye Eletronics City Post, Bengaluru - 560 100

- Once the classes/training begin, a report of the enrolment of students for each course, fee payment, attendance, assessment, internship, placement, etc., must be submitted to the Principal by 28<sup>th</sup> of every month. A copy of the same mail can be sent to the Placement Cell of the College for reference and follow up.
- Any requirements from the part of the College, financial deals, etc., must be brought to the notice of the Principal for approval.
- The college will mention the logo of **TRANSIT LEARNING** in the college website as a learning partner.
- If **TRANSIT LEARNING** wants to use the logo or any materials pertaining to SFS College, prior written permission needs to be taken from the Principal.
- **TRANSIT LEARNING** will ensure to keep the infrastructure, computers, lab equipments, facilities, etc., provided by SFS College intact, in case of any loss to the above mentioned compensation will be made by **TRANSIT LEARNING** accordingly.

## 9. RESPONSIBILITIES OF TRANSIT LEARNING:

- a. Coordinate with concerned faculty of SFS College for smooth flow of training and classes
- b. Conduct training program as per the pre-scheduled duration.
- c. Training/classes of **TRANSIT LEARNING** shall not be held during College/university examination dates, when a major function is happening in the College.
- d. Issue course completion certificates to all trainees with 90% minimum attendance.

**NON-DISCLOSURE**: During the term of this MOU, TRANSIT LEARNING and SFS College will be bound by Confidentiality and Non - Disclosure and neither will reveal confidential information received as part of the collaboration hereunder to a third party. Non-disclosure only applies to information that is not already readily available in the public domain, or which a party rightfully has obtained elsewhere, or which a party has been ordered by a relevant court or authority to reveal.

- 10. **TERMINATION:** It is hereby agreed between the parties to this agreement that this agreement shall be valid up to completion of the course for the Academic year 2020-2021. However, either party has the right to terminate this agreement at any time before the course commencement date of any of the course by giving prior written notice of 15 days. If the MOU has to be terminated before the completion of any course, the entire fees collected for that course and the remaining courses should be refunded to the students before the date of termination of the MOU.
- 11. **<u>DISPUTES</u>**: Any controversy or claim arising out of or relating to this MOU, or the breach there of, will be settled through arbitration as per the provisions of Indian arbitration Act.
- 12. <u>AMENDMENT</u>: This AGREEMENT may be amended only by a written instrument signed by the duly authorized representatives of both Parties.
- 13. **<u>PARTIAL INVALIDITY</u>**: If any provision of this MOU is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will nevertheless continue in force without being impaired or invalidated in any way.



PRINCIPAL



St.Francis de Sales College Eletronics City Post, Bengtouru - 560 100 IN WITNESS WHERE OF the parties hereto have executed these presents the day and year herein above written.

Mr. Zaheesh Moideen Director

TRANSIT LEARNING



Fr.	Roy

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Principal PRINCIPAL SFS Colleget.Francis de Sales College Eletronics City Post, Bengaluru - 560 100

WITNESSES: -

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### Annexure A

Aviation Management Integrated Program for UG & PG Students

Certificate - Airport Ground Staff Services					
3rd Year	Cost per Student		Duration	Total per Year	
Semester 5	INR	24,500	50 Hours	INR	49,000
Semester 6	INR	24,500	50 Hours		49,000

#### **Travel & Tourism Program for B.Com Students**

Certificate - Travel & Tourism					
3rd Year	Cost per Student		Duration	Total per Year	
Semester 5	INR	14,750	40 Hours	INR	29,500
Semester 6	INR	14,750	40 Hours		29,300

\*Note: *above costing is inclusive of 18% GST* 

## Zaheesh Moideen

An Entrepreneur in the Education and Recruitment field backed with 18+ years of experience predominantly in Recruitment, Training & Development.

An MBA Graduate with experiences garnered by working with Mphasis and America Online (AOL)

Currently runs one of India's top Training Academies in Bangalore – Aptech Aviation Academy, Arena Multimedia and Transit Learning

## Anusha Ravindran

An IATA qualified Trainer from IAT an intreal, Canada. With an experience of 10 years working in the Aviation Industry predominantly with Air Fares & Ticketing and worked with American Airlines and Amadeus Global Solutions, India

#### An expert in

- ✤ Building Air Fares
- ✤ Fare Calculations
- ✤ Routing Systems for Global Traveler
- ✤ Air Ticketing on multiple GDS platforms
- ✤ Passenger Handling
- ✤ Airline & Airport Operations
- Customer Care & Services (Voice & Non-Voice)
- ✤ Itinerary Building for various Clientele
- Training teams to work on multiple platforms and products
- ✤ Team Building Activities used for Corporate



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## Munawar Ahmed

An Aviation Expert with 18 years' experience in the Aviation Industry. Worked for primarily for Emirates Group in UAE.

An expert in

- ✤ Airline & Airport Safety and Security
- Airport Operations
- **Baggage Handling Services & Operations**
- **Cargo Operations**
- **Customer Service**
- First Aid & CPR
- Emergency Response for Airports

# Dominic Christopher

An Aviation Soft Skill Expect with 15 years into the Industry Worked primarily for the certure & 24/7 and now a specialist in Communication Training

An expert in

- Skill Building Training
- Communication Training for Young Career Aspirants,
- Soft Skills Training
- Business Etiquettes for the Corporate World
- Team Building Training
- **Customer Handling Skills**
- Personality Development



