



# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 2(F) & 12 (B) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## SCHOOL OF SCIENCE

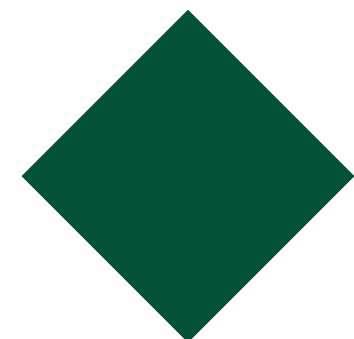
### BSc Programme -Add on Course

*October-2023*

# ENVIRONMENT MANAGEMENT AND IMPACT ASSESSMENT



*Skilling Towards Sustainability*





# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 2(f) & 12 (B) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## Proposal for Add on Course

<b>Title of the Course</b>	<b>ENVIRONMENT MANAGEMENT AND IMPACT ASSESSMENT</b>
<b>Date of Registration (From- to)</b>	<b>12-10-2023 to 18-10-2023</b>
<b>Date of Commencement</b>	<b>25-10-2023</b>
<b>Date of Completion</b>	<b>10-12-2023</b>
<b>Platform (Online/Offline)</b>	<b>Hybrid mode</b>
<b>Duration</b>	<b>30 hours</b>
<b>Target Audience</b>	<b>BSc (Physics, Chemistry, Electronics)</b>
<b>Registration Fee</b>	<b>NO FEES</b>
<b>Course Facilitators</b>	<b>Dr. Nebula Murukesh; Prof. Umamaheswari U.</b>

<b>Module 1 (Complete syllabus)</b>	<b>1.1 Principle of Environmental Planning</b> <b>1.2 Concepts of Environmental Planning</b> <b>1.2.1 Steps Involved in Environmental Planning</b> <b>1.3 Conservation of Energy</b> 1.3.1 Primary Energy Sources 1.3.2 Secondary Energy Sources 1.3.3 Conventional & Non Conventional Energy Sources <b>1.4 Renewable and non renewable energy sources</b> 1.4.1 Nuclear Energy 1.4.2 Solar Energy 1.4.3 Hydrogen Energy <b>1.5 Environmental Pollution</b>
<b>Module 2 (Complete syllabus)</b>	<b>2.1 Environment Impact Assessment (EIA)</b> 2.1.1 Aims of EIA 2.1.2 Concepts of EIA 2.1.3 Limitations of EIA <b>2.2 Methods of EIA</b> 2.2.1 Desirable properties of EIA methods 2.2.2 Methods for the Identification of effects and Impacts <b>2.3 Environmental management System (EMS)</b> 2.3.1 Major Objectives of EMS 2.3.2 Components of EMS 2.3.3 Benefits of EMS <b>2.4 ISO- 14001</b> 2.4.1 Basic principles and methodology in ISO-14001 2.4.2 Accreditation and Certification Process in ISO- 14001 <b>2.5 Environmental Audit</b>
<b>Objectives of the Course</b>	<p>To understand the management of interaction by modern human societies with the environment and its impact.</p> <p>To understand the multidisciplinary nature of the Environment and its emphasis on long term resource management and sustainability.</p>

<b>Outcome of the Course</b>	<p>Appreciate the purpose and role of EIA in the decision-making process</p> <p>Acquainted with the environmental management system and its benefits</p> <p>Develop Skills to conduct environmental Audit</p>
<b>Name and Contact details of Programme In charge and Course Facilitators</b>	<p><b>Programme Incharge:</b> Maya Mathew School of Sciences</p> <p><b>Course Facilitators</b> Dr. Nebula Murukesh &amp; Prof. Umamaheswari U School of Sciences.</p>
<b>Any other details the Department wished to add</b>	<p><b>NIL</b></p>





# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • 2(F) & 12 (B) OF UGC ACT APPROVED • ISO 9001:2015 CERTIFIED

DEPARTMENT OF BUSINESS ADMINISTRATION  
ORGANIZES

## ADD ON COURSE 2023-2024

(FOR 1ST, 3RD and 5TH SEMESTER OF BBA REGULAR & AVIATION)

TITLE:- **CONTEMPORARY MANAGEMENT PRACTICES**

### COURSE FACILITATORS :-

Prof. Mangayarkarasi

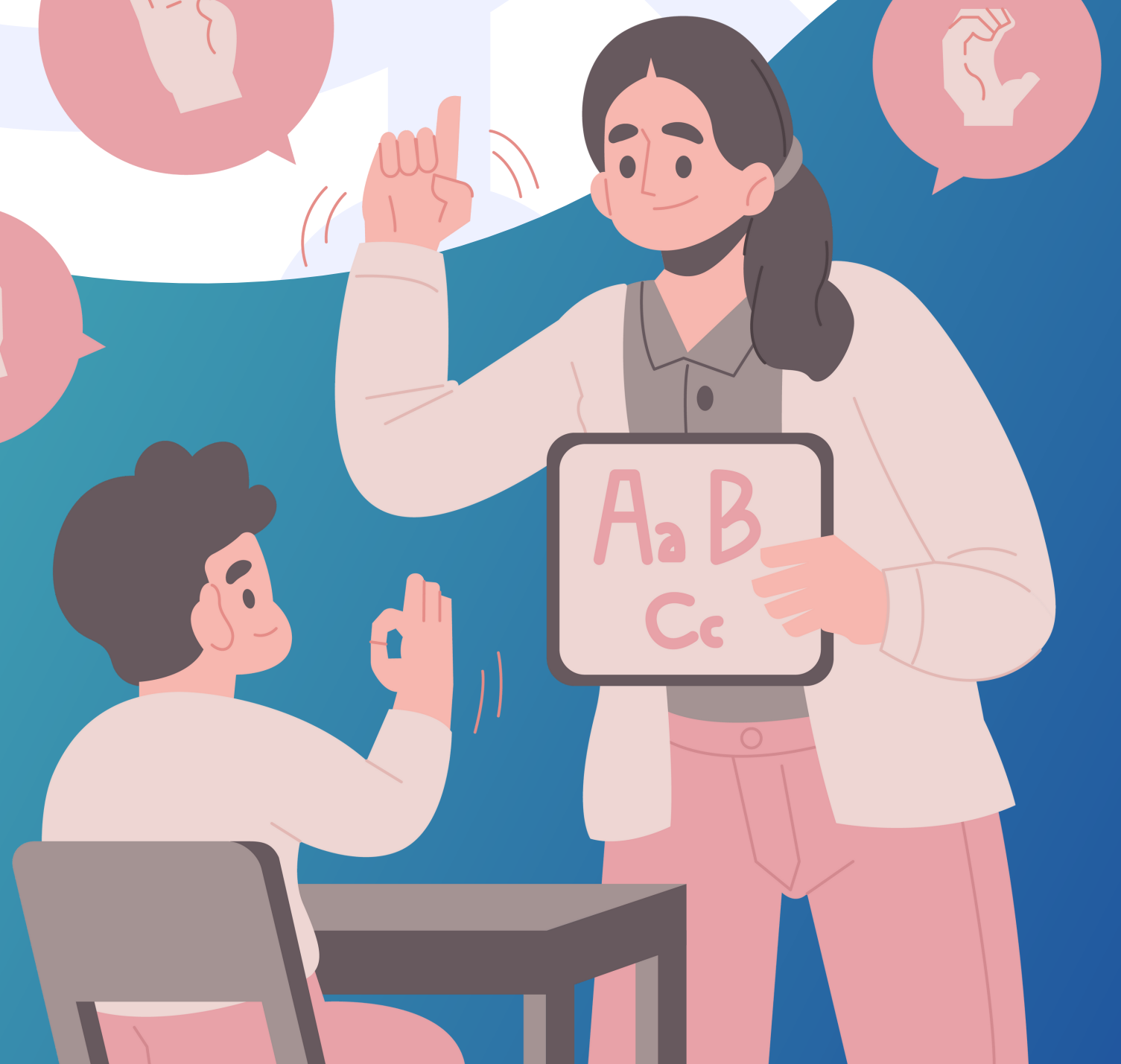
Prof. Ramandeep kaur

Prof. Ashwini C

Prof. Haritha S



**FREE  
REGISTRATION**





# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 2(f) & 12 (B) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## Proposal for Add on Course - BBA

<b>Title of the Course</b>	CONTEMPERORY MANAGEMENT PRACTICES
<b>Date of Registration (From- to)</b>	5 <sup>th</sup> October to 15 <sup>th</sup> October 2023 – Based on approval
<b>Date of Commencement</b>	3 <sup>rd</sup> week of October 2023
<b>Date of Completion</b>	1 <sup>st</sup> week of January 2024
<b>Platform (Online/Offline)</b>	Online
<b>Duration</b>	30 hours
<b>Target Audience</b>	BBA students (I, III, V Semester students)
<b>Registration Fee</b>	NO FEES
<b>Course Facilitators</b>	Mangayarkarasi N, Assistant Professor Ramandeep Kaur, Assistant Professor Ashwini C, Assistant Professor Haritha S, Assistant Professor
<b>Module 1 (Complete syllabus)</b>	<b>Module 1: Human Resources &amp; Marketing</b> HR: Introduction, Job analysis, Training & Development, Compensation, Maintenance & Integration functions, Audit & Control functions.  Marketing: Introduction, Legal aspects of Marketing, Consumer Behaviour, Recent trends in Marketing, Market Research & Innovation, SDG in Marketing.

<b>Module 2 (Complete syllabus)</b>	<p><b>Module 2: Finance &amp; Taxation, Accounting &amp; Auditing</b></p> <p>Finance &amp; Taxation: Introduction to Finance and Taxation, Taxation Principles, Financial Statement analysis, Financial Management Strategies, Contemporary issues in Finance and Taxation</p> <p>Accounting &amp; Auditing: Introduction, Importance of Accounting and Auditing, Differences between Accounting and Auditing, Types of Audit, Internal Control &amp; Internal Check, Trends in Audit.</p>
<b>Objectives of the Course</b>	<ul style="list-style-type: none"> <li>➤ To help all the BBA students gain knowledge on the recent trends in the field of management.</li> <li>➤ To give insights into contemporary management practices.</li> <li>➤ To help the students in understanding and adopting the rapid changes in technology, market and global business environment.</li> <li>➤ To prepare the students for various career opportunities by imparting relevant knowledge and skills.</li> </ul>
<b>Outcome of the Course</b>	<ul style="list-style-type: none"> <li>➤ Students gain a deep understanding on modern management concepts.</li> <li>➤ Students use the knowledge and skill gained in the course to advance their career.</li> <li>➤ Students are enabled to understand the global business practices</li> </ul>
<b>Name and Contact details of Programme In charge and Course Facilitators</b>	<p><b>Programme In charge:</b> Devichandrika S 9902891522 <a href="mailto:devichandrikas@sfscollege.in">devichandrikas@sfscollege.in</a></p> <p><b>Course Facilitators:</b> Mangayarkarasi N, 9489110806</p>

	Ramandeep Kaur, 9915278538 Ashwini C, 9900487713 Haritha S, 9036168593
<b>Any other details the Department wished to add</b>	NIL

**Points to Note:**

- Separate forms to be filled for different courses
- The syllabus of the Add on Course can be designed by the Department. It should have two modules.
- The main topic and the subtopics of each module should be mentioned.
- Each module should have 12 recorded videos/sessions, two assignments (quiz), and one Assessment at the end of every module (15 hours of workload)
- Each recorded video should be 45 – 60 minutes.
- The complete instructions for the Add On course will be sent after the approval of the course.
- The details provided in the form will be considered final and any changes to the proposal should be intimated to the AAA Coordinator before executing the same.





# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 2(F) & 12 (B) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## CERTIFICATE COURSES OFFERED BY SCHOOL OF BUSINESS AND MANAGEMENT FOR EVEN SEMESTER 2023-24



● MICROSOFT WORD DOCUMENT

● MICROSOFT EXCEL

● PPT

MODE: ONLINE  
HOURS: 30 HOURS



# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 2(F) & 12 (B) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## Proposal for Certificate/Add on Course

<b>Title of the Course</b>	Microsoft Word Document , Microsoft Excel and PPT.
<b>Date of Registration (From- to)</b>	April - 2024
<b>Date of Commencement</b>	April 15 <sup>TH</sup> - 2024
<b>Date of Completion</b>	June 30 <sup>TH</sup> - 2024
<b>Platform (Online/Offline)</b>	ONLINE
<b>Duration</b>	30 hours
<b>Target Audience</b>	300
<b>Registration Fee</b>	NO FEES
<b>Course Facilitators</b>	Asst Prof. Ginsa , Asst Prof. Madhusudan and Asst Prof. Suma.D
<b>Module 1 (Complete syllabus)</b>	<b>MICROSOFT WORD DOCUMENT :</b> Document editing and formatting tools - Basic editing ,inserting elements,visual enhancement, Document Layout, Academic and professional tools , pro feeding and review and viewing modes.  <b>MICROSOFT EXCEL :</b>

<b>Module 2 (Complete syllabus)</b>	<b>POWER POINT PRESENTATION</b> Introduction to power point Presentation Design Principles Creating Engaging Slides Advanced Features
<b>Objectives of the Course</b>	The objective of this course is to empower students with comprehensive skills in Microsoft Word, Excel, and PowerPoint. Through hands-on training, students will learn to proficiently create and format documents, analyze data, and design impactful presentations, enhancing their productivity and employability in various academic and professional settings.
<b>Outcome of the Course</b>	students will demonstrate proficiency in Microsoft Word, Excel, and PowerPoint. They will efficiently create and format documents, perform complex data analysis, and design compelling presentations. This skillset enhances their academic performance, employability prospects, and ability to excel in diverse professional environments requiring advanced digital literacy.
<b>Name and Contact details of HOD and Course Facilitators</b>	Asst Prof. Ginsa , Asst Prof. Madhusudan and Asst Prof. Suma.D
<b>Any other details the Department wished to add</b>	NIL



# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 2(F) & 12 (B) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## DEPARTMENT OF COMPUTER SCIENCE & APPLICATIONS

Spoken Tutorial in collaboration with IIT Bombay

# ADD-ON COURSE

I SEM BCA & BSC - C, C++  
III SEM BCA & BSC - JAVA  
V SEM BCA - PHP with my SQL  
V SEM BSC - PYTHON

CONTACT DETAILS :  
DR. SIVAGAMI S  
9789237429





# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 2(F) & 12 (B) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## Proposal for Add on Course

<b>Title of the Course</b>	Introduction to Python
<b>Date of Registration (From- to)</b>	16 <sup>th</sup> October 2023 to 20 <sup>th</sup> October 2023
<b>Date of Commencement</b>	1 <sup>st</sup> November 2023
<b>Date of Completion</b>	16 <sup>th</sup> December 2023
<b>Platform (Online/Offline)</b>	Online
<b>Duration</b>	24 hours 6 minutes
<b>Target Audience</b>	BCA(I,II,II-Year), B.SC(I,II,III-Year) & M.SC Maths (I-Year)
<b>Registration Fee</b>	NO FEES
<b>Course Facilitators</b>	Infosys Springboard
<b>Module 1 (Complete syllabus)</b>	Programming basics and Functions <ul style="list-style-type: none"><li>• Basics of Python</li><li>• Control Structures in Python</li><li>• Functions in Python</li></ul>
<b>Module 2 (Complete syllabus)</b>	Libraries and Collections <ul style="list-style-type: none"><li>• Collections in Python</li><li>• Libraries and builtin functions in Python</li></ul>
<b>Module 3 (Complete syllabus)</b>	Code organization Files and Exception handling <ul style="list-style-type: none"><li>• Modules and Packages</li><li>• File Handling in Python</li><li>• Python playground</li></ul>

<b>Module 4 (Complete syllabus)</b>	Conclusion <ul style="list-style-type: none"> <li>• Summary</li> </ul>
<b>Objectives of the Course</b>	This course describes the basic concepts of Python like Control structures, Functions, Collections, Libraries and built-in functions, Modules and Packages, File and Exception handling in Python
<b>Outcome of the Course</b>	Python – OpenSystem After learning this course users will be able to understand as well as apply the basic concepts of Python to solve and code the business requirements.
<b>Name and Contact details of Programme In charge and Course Facilitators</b>	Devi – Assistant Professor sdevi@sfscollege.in  Prathima – Infosys Springboard <a href="mailto:prathima.r@infosys.com">prathima.r@infosys.com</a>
<b>Any other details the Department wished to add</b>	<ul style="list-style-type: none"> <li>• Introduction to Python includes 4 Modules and 1 Assessment.</li> <li>• Each sub module of main module contains quiz.</li> <li>• Quiz contains objective type questions of 30 minutes Assessment contains multiple choice questions of 50 minutes (full course content).</li> </ul>



**ST. FRANCIS DE SALES COLLEGE**

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 3(1) & 12(36) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## Certificate Courses offered by Computer Science and Applications for Even Semester 2023-24

In association with Spoken Tutorial, IIT Bombay



### Inkscape

- Alternate to Adobe illustrator/Corel draw
- Create Posters/ Banners/Brochures
- Design Logos/ Visiting cards



### HTML

- Predominant markup language for web pages
- Create Static websites/Web pages/Web forms



# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 2(F) & 12 (B) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## Proposal

### BCA DEPARTMENT EVEN SEMESTER 2023-24

<b>Title of the Course</b>	HTML 5 and Inkscape
<b>Date of Registration (From- to)</b>	1/05/2024 TO 28/06/2024
<b>Date of Commencement</b>	01/05/2024
<b>Date of Completion</b>	28/06/2024
<b>Platform (Online/Offline)</b>	ONLINE
<b>Duration</b>	30 HOURS
<b>Target Audience</b>	33 students
<b>Registration Fee</b>	Nil
<b>Course Facilitators</b>	Mrs. Mano Shankari Dr. S. SIVAGAMI
<b>Module 1 (Complete syllabus)</b>	HTML Overview - Elements, Tags and Attributes in HTML - Styles and CSS – Lists – Tables - Phrase Tags - Embedding Images - Embedding Audio and Video – Block level elements - Forms
<b>Module 2 (Complete syllabus)</b>	Introduction to Inkscape - Create and edit shapes - Fill color in objects - Copy and paste objects - *Layers and layer palette - Align and distribute various objects - Drawing using Bezier tool - To make an A4 poster - Create Patterns in Inkscape - Creating a simple Warli art

<b>Objectives of the Course</b>	<p>HTML - To create:</p> <ul style="list-style-type: none"> <li>• Static websites</li> <li>• Web pages</li> <li>• Web forms</li> </ul> <p>Inkscape - To create:</p> <ul style="list-style-type: none"> <li>• Posters/Banners/Brochures</li> <li>• Design Logos and Visiting cards</li> <li>• Create Web pages</li> <li>• Draw illustrations/figures/cartoons</li> <li>• Trace images</li> <li>• Manipulate text</li> <li>• Create web based buttons/icons</li> <li>• Create colourful patterns</li> </ul>
<b>Outcome of the Course</b>	<p>Using HTML students learnt to</p> <ul style="list-style-type: none"> <li>• Embed images and objects and to create interactive forms.</li> <li>• Create structured documents by denoting structural semantics for text such as headings, paragraphs, lists, links, quotes and other items.</li> <li>• Embed scripts in languages such as JavaScript which affect the behaviour of HTML webpages.</li> <li>• Define the appearance and layout of text and other material.</li> <li>• Use CSS</li> </ul> <p>Using Inkscape students learnt to</p> <ul style="list-style-type: none"> <li>• Create objects using Rectanle tool, Polygon tool etc</li> <li>• Manipulate objects using Grouping, Cloning</li> <li>• Transform objects using rotating, scaling, skewing Color objects using Color pallete, Fill and stroke</li> <li>• Draw paths using the Bezier tool and the Pencil tool</li> <li>• Manipulate text using Manul kerns, Superscript and Subscript</li> </ul>
<b>Name and Contact details of Programme In charge and Course Facilitators</b>	<p>Programme In Charge: Dr. S. Sivagami, 9789237429</p> <p>Course Facilitators: Spoken Tutorial in collaboration with IIT Bombay</p>
<b>Any other details the Department wished to add</b>	



# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 2(F) & 12 (B) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## DEPARTMENT OF COMMERCE

**Organizes Certificate Course on**

- *ORGANIZATIONAL BEHAVIOR – 3<sup>rd</sup> Year Bcom*
- *INTERNATIONAL MARKETING - 2<sup>nd</sup> Year Bcom*
- *FINANCE FOR MANAGERS - 1<sup>st</sup> Year Bcom*

From 27<sup>th</sup> March 2024  
to  
20<sup>th</sup> June 2024

Online Mode  
Through Infosys Spring Board





# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 2(F) & 12 (B) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## Department of Commerce

Organizes

Certificate Course  
on

*PERSONAL FINANCE PLANNING*

For 3<sup>rd</sup> Year  
Bcom  
Students



Conducted By  
Arivu Pro Skills



Starting from  
October to January



# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 2(F) & 12 (B) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## Proposal for Certificate/Add on Course

<b>Title of the Course</b>	<b>Finance for Managers</b>
<b>Date of Registration (From- to)</b>	March 27 <sup>th</sup> , 2024
<b>Date of Commencement</b>	March 27 <sup>th</sup> , 2024
<b>Date of Completion</b>	June 20 <sup>th</sup> , 2023
<b>Platform (Online/Offline)</b>	Online (Infosys Spring Board) <a href="#">Click Here</a>
<b>Duration</b>	Above 10 hours
<b>Target Audience</b>	1 <sup>st</sup> year Bcom Students
<b>Registration Fee</b>	NO FEES
<b>Course Facilitators</b>	-
<b>Module 1 Financial Analysis</b>	Week 1 - Financial Analysis  In this session will give an overview of how to conduct a basic analysis of financial statements (the balance sheet and P&L) and the different items that compose them.
<b>Module 2 Operational Ratios and Forecasting</b>	Week 2 - Operational Ratios and Forecasting  This session will discuss how the ratios shed light on a firm's strengths and weaknesses. Gives insights into how we can use these ratios to develop the forecasting needed for decision making.



<b>Module 3: Diagnosis and Action Plan</b>	<p>Week 3 - Diagnosis and Action Plan</p> <p>In this session, will tell how to diagnose company problems and develop an action plan to address them.</p>
<b>Module 4: Sensitivity Analysis, NFO Revisited, and Building up the ROE</b>	<p>Week 4 – Sensitivity Analysis, NFO Revisited, and Building up the ROE</p> <p>In this final week will talk about how conclusions change with changes in key variables, the concept of NFO, we will develop the DuPont analysis, and do a final short game.</p>
<b>Objectives of the Course</b>	The goal of this course is provide learners with a methodology through which they can analyze a company's financial situation and develop sound financing decisions accordingly.
<b>Outcome of the Course</b>	<p>At the end of the course you should be able to:</p> <ul style="list-style-type: none"> <li>· Analyze and interpret financial statements</li> <li>· Execute financial forecasts</li> <li>· Diagnose financial problems</li> <li>· Develop action plans to resolve financial problems</li> </ul>
<b>Name and Contact details of HOD and Course Facilitators</b>	Dr. N.K. Chitra (HOD)-7829885274
<b>Any other details the Department wished to add</b>	Nil



# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 2(F) & 12 (B) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## Proposal for Certificate/Add on Course

<b>Title of the Course</b>	International Marketing
<b>Date of Registration (From- to)</b>	March 27 <sup>th</sup> , 2024
<b>Date of Commencement</b>	March 27 <sup>th</sup> , 2024
<b>Date of Completion</b>	June 20 <sup>th</sup> , 2023
<b>Platform (Online/Offline)</b>	Online (Infosys Spring Board) <a href="#">Click Here</a>
<b>Duration</b>	11 Hours 54 minutes
<b>Target Audience</b>	2 <sup>nd</sup> year Bcom Students
<b>Registration Fee</b>	NO FEES
<b>Course Facilitators</b>	-
<b>Module 1</b>	Introduction to International Marketing , International Trade theories, International Market Entry methods
<b>Module 2</b>	Researching Foreign markets, Culture and Buyer behaviour, Governmental &Political Risks, Financial Risks and Currency concerns.
<b>Module 3</b>	Organising for International Markets, International Distribution Strategy, International Product Strategy and segmentation

<b>Module 4</b>	Branding Internationally, International Price, Promotion and Marketing Strategy.
<b>Objectives of the Course</b>	The goal of this course is provide learners with a methodology through which they can analyze various Marketing strategies
<b>Outcome of the study</b>	The course provides an in-depth study of all that goes in International marketing. It began after getting students acquainted with the meaning of the term International marketing, the terms and concepts that are used to problems, government rules and regulations like knowledge of Trade barriers etc.
<b>Name and Contact details of HOD and Course Facilitators</b>	Dr. N.K. Chitra (HOD)-7829885274
<b>Any other details the Department wished to add</b>	Nil



# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 2(F) & 12 (B) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## Proposal for Certificate/Add on Course

<b>Title of the Course</b>	Organizational Behavior Course
<b>Date of Registration (From- to)</b>	April 4 <sup>th</sup> , 2024
<b>Date of Commencement</b>	April 4 <sup>th</sup> , 2024
<b>Date of Completion</b>	June 20 <sup>th</sup> , 2023
<b>Platform (Online/Offline)</b>	Online (Infosys Spring Board) <a href="#">Click Here</a>
<b>Duration</b>	13 Hours 19 minutes
<b>Target Audience</b>	3 <sup>rd</sup> year Bcom Students
<b>Registration Fee</b>	NO FEES
<b>Course Facilitators</b>	-
<b>Module 1</b>	Motivation - Theories and Principles, The emerging Challenges in OB, Foundations of Individual Behaviour,
<b>Module 2</b>	Personality, Learning, perception and Attributes, Attitudes and Values, Applied Motivation practices, Work stress
<b>Module 3</b>	Group Dynamics, Team work, Power and Political Behaviour, Conflicts and Negotiation, Communication.

<b>Module 4</b>	Organization and its culture, Creativity and Innovation, Leadership
<b>Objectives of the Course</b>	This training is dedicated to learning about this most commonly used valuation techniques wherein To make them understand relative valuation right from scratch.
<b>Outcome of the study</b>	With the help of practical application and examples you shall understand the Earning Multiples such as PE ratio, Value/ EBIT , Value / EBIDTA, Ent value/ EBIDTA, Book Value Multiples, Revenue Multiples such as Price / Sales per share, Value/ Sales and industry Specific variables. All these valuation concepts have been taught w.r.t to the financial model of Siemens AG
<b>Name and Contact details of HOD and Course Facilitators</b>	Dr. N.K. Chitra (HOD)-7829885274
<b>Any other details the Department wished to add</b>	Nil



# ST. FRANCIS DE SALES COLLEGE

A FRANSALIAN INSTITUTE OF HIGHER EDUCATION

NAAC ACCREDITED • PERMANENTLY AFFILIATED TO BANGALORE UNIVERSITY • AICTE APPROVED • RECOGNISED UNDER SECTION 2(F) & 12 (B) OF THE UGC ACT • ISO 9001:2015 CERTIFIED

## Department of Mathematics

ADD ON COURSE  
ON

Probability & Random variables

### Objectives

Provide students with the foundations of probabilistic and statistical analysis

### Outcome

- Calculate the expectation and moments of random variables.
- Identify the applications of various moment inequalities.
- Apply the various laws of large number to sequences of random variables.

Date of commencement: 01/03/2024

Mode: Offline

Duration: 30 hours

Contact: Mathematics Department



# ST FRANCIS DE SALES COLLEGE

Permanently Affiliated to Bangalore University || AICTE Approved Electronic City, Bengaluru - 100

Reaccredited by NAAC with 'B++' Grade || Recognised under section 2(f) & 12(b) of the UGC Act || An ISO 9001: 2015 Certified Institution

## A FRANSALIAN INSTITUTE OF HIGHER LEARNING

**Department of Mathematics**

**(UG & PG ) - ODD semester 2023-2024**

**Proposal for Add on Course**

<b>Title of the Course</b>	<b>Probability &amp; Random variables</b>
<b>Date of Registration (From- to)</b>	UG : October 2023 - November 2023 PG : December 2023 - January 2023
<b>Date of Commencement</b>	UG : 16-10-2023 PG : 21-12-2023
<b>Date of Completion</b>	UG : 22-11-2023 PG : 22-01-2024
<b>Platform (Online/Offline)</b>	Offline
<b>Duration</b>	30 hours
<b>Target Audience</b>	Maths Students
<b>Registration Fee</b>	NO FEES
<b>Course Facilitators</b>	UG - R Shenbagavalli PG - Rashmi N
<b>Module 1 (Complete syllabus)</b>	<ul style="list-style-type: none"> <li>Random experiment, sample point, sample space, event, algebra of events, operations on events. Classical and relative frequency approach to probability - axiomatic approach to probability. Simple problems.</li> <li>Addition theorem of probability, conditional probability, independence of events multiplication theorem - Bayes theorem and its applications.</li> </ul>

<b>Module 2 (Complete syllabus)</b>	<ul style="list-style-type: none"> <li>● Definition of discrete and continuous random variables - probability mass function, distribution functions and probability density functions and their properties. Expectation of random variables and its properties.</li> <li>● Moment generating function, characteristic function, cumulant generating function - their properties, moments, measures of locations, dispersion, Skewness and Kurtosis for discrete and continuous variates. simple problems</li> </ul>
<b>Objectives of the Course</b>	The main objective of this course is to provide students with the foundations of probabilistic and statistical analysis mostly used in varied applications in engineering and science like disease modeling, climate prediction and computer networks etc.
<b>Outcome of the Course</b>	<ul style="list-style-type: none"> <li>● Calculate the expectation and moments of random variables.</li> <li>● Identify the applications of various moment inequalities.</li> <li>● Explain the concept of convergence and check for the of convergence of a given sequences of random variables.</li> <li>● Find the expressions for the characteristic function of a random variable and verify its properties.</li> <li>● Apply the various laws of large numbers to sequences of random variables.</li> </ul>
<b>Name and Contact details of Programme In charge and Course Facilitators</b>	1. Asst. Prof. R Shanmugapriya (Programme Incharge) <a href="mailto:shanmugapriya@sfscollege.in">shanmugapriya@sfscollege.in</a> 2. Asst. Prof. Rashmi N <a href="mailto:rashmi@sfscollege.in">rashmi@sfscollege.in</a> 3. Dr. R Shenbagavalli <a href="mailto:rshenbagavalli@sfscollege.in">rshenbagavalli@sfscollege.in</a>



<p><b>Any other details the Department wished to add</b></p>	<p><b>Text Books :</b>  A.M.Mood, F.A. Graybill and D.C. Boes (1974): Introduction to the theory of Statistics,  International student ed. McGraw Hill.  Hogg, R.V. and Craig, A.T. (1998): Introduction to Mathematical Statistics, 4th ed.  Academic Press.  A.M.Goon, M.K.Gupta &amp; B. Dasgupta (1980): An outline of Statistical theory, Vol. I, 6th revised, World Press.</p>
----------------------------------------------------------------------	----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------